



Study: **Amtec**

Amtec takes a unique approach to staffing. They've adopted, both, a customer and candidate-centric approach to finding the right people for the right customer and the best job and employer for the candidate. They use a proven hiring process, Amtec-designed tools, and their extensive industry experience and knowledge to create the best placements for permanent and contract positions. Their clients' trust has kept their business thriving for more than 60 years and has earned them a reputation for being the go-to staffing firm that delivers top performers.

As one of the first ten customers of SmartSearch, Amtec has played an important role in helping to shape the SmartSearch applicant tracking software over the past 33 years. As an early adopter of going digital, Amtec leadership immediately saw the advantages of how technology decreases time-to-fill, reduces redundant costs and removes the manual, time-consuming task of scanning and filing paper.

Over the years, and with as with any growing organization, Amtec's technology needs evolved, and with that, they approached SmartSearch with enhancement requests. One such request was the need for more data fields for candidate information, contacts, jobs and segmenting customers by industry verticals. Including, these additional fields provided Amtec end-users with what they needed to know to follow a candidate's past and current job activity, along with giving Amtec the ability to track gross profit by identifying the origin of the candidate source. In identifying the source, Amtec was able to better evaluate the return on investment with their job board spend... saving them money, which to this day, has transformed the way they use job boards.

During the 33-year partnership, Amtec has found SmartSearch to be a customer-centric software developer that remains sensitive to the needs of the client, as well as a partner that continually seeks ways to do what is in the best interest of the customer.

Likely to recommend: **Yes**